

Clients Total Revenue
₹ 1000 Cr.+
under CFO Mandates

iXCFO CFO SERVICES

Integrating Xcellence

iXCFO is
provider of
CFO/FC
(Chief Finance
Officer/Finance
Controller)
services in
sector agnostic
businesses
with hands-on
proprietary
engagement



iXCFO provide high impact outsourcing CFO / FC
(Chief Finance Officer / Financial Controller) Services as

- ✓ One of the key stakeholder while navigating growth & tracking financial health
- ✓ Create value driven approach to finance function with best of management practices.

This enables the business owner to get valuable expertise available at their disposal to manage the finance function at a cost which is significantly lower in comparison to hiring a full time CFO.



SERVICES

Tx ⇨ **Transaction Assurance, Processes, Controls & Automation**

- ✓ Integrated control & processes specific financial operations
- ✓ Automation to enable effective financial score keeping & compliance
- ✓ Working with in-house team or partners on guided financial controls

Fx ⇨ **Financial Health Management & Business Support**

- ✓ Creating robust management accounting system (MIS) & data analytics
- ✓ Managing treasury, collection, banking functions with strong cash flow
- ✓ Capturing inherent risk & mitigating risk factors by audit & budgeting
- ✓ Establish good corporate governance practices across the organisation

Ix ⇨ **Inorganic & Organic Growth Xecution**

- ✓ Working out strategic avenues & framework in participation with management by understanding drivers of growth
- ✓ Mergers & Acquisition | Strategic & Financial Investment for e.g. Private equity partner induction | Joint venture | Sourcing advisory | Corporate restructuring / Turnaround | Due Diligence

Engagement Matrix

We bank on **Leveraging comprehensive tools with measurable impact setting high level of professionalism** with rich domain expertise, unmatched network & vibrant eco-system around knowledge management

We provide **different variants of CFO Services** to meet the requirement of every business curve and assist in navigating orderly controls while driving growth & profitability on sustainable basis:

- ✓ Outsourcing **standalone Finance Controller cum CFO engagement partner** role for growing/scaling up business
- ✓ Releasing management bandwidth by offering End to end **Complete Finance Outsourcing (CFO) by combining F & A outsourcing + CFO Services**
- ✓ **Existing CFO's** looking for strategic support to their projects under our **CFO STOP** offering
- ✓ **Strategic** level of **CFO** engagement to devise/validate framework on **organic & inorganic ways to grow**

CASE STUDIES (MANAGED OVER 100+ MANDATES)

COMPANY-A (MANUFACTURING)

FINANCIAL PARAMETER	ixcfo IMPACT
GROSS MARGIN	INCREASED BY 4% P.A.
OVERHEADS REDUCTION	REDUCED BY 8% P.A.
RECEIVABLES OUTSTANDING (DSO)	REDUCED TO 60 DAYS
WORKING CAPITAL LIMITS	INCREASED BY 40%

COMPANY-B (DISTRIBUTION)

BUSINESS SUPPORT	ixcfo IMPACT
BIZ PLAN DEPLOYMENT	CAPITAL EFFICIENCY
INTEGRATED ERP / MIS	IMPROVED DECISION & DATA ANALYTICS
STOCK CYCLE COUNT	OPTIMAL AGEING & CONTROL
FORWARD FOREX COVER	BETTER HEDGING ON REALIZATION

COMPANY-C (IT-PRODUCT / SERVICES)

STRATEGIC BUSINESS SUPPORT	ixcfo IMPACT
PRIVATE EQUITY FUND RAISING	RAISED RS. 10-25 CR.
CORPORATE STRUCTURING	HIVED OFF INTO SUBSIDIARY
JOINT VENTURE	COMMERCIAL AND TAX STRUCTURING

CORE OF **i**

INTEGRITY

INTELLIGENCE

INNOVATION

APPLYING **X**CELLENCE IN

KNOWLEDGE
MANAGEMENT

BENCHMARKING
PRACTICES

HIGH DEGREE OF ETHICS

CONFIDENTIALITY

FOR MORE INFO AND
COVERAGE

You can also visit our website

www.ixcfo.com

for more information such as:

Case Studies,

Knowledge Sharing,

New Letters,

Media Coverage,

Various Events,

FAQs, More About US

OUR REACH

Since Oct 2010 we are serving clients nationwide across all major metro cities and Tier-I cities in India.

SECTORS AND INDUSTRIES

We serve startups, family businesses, corporates and professional investors (PE/VC Funds) engaged in manufacturing, trading and services sectors across various industries.

MANAGEMENT TEAM

Sanjay Gaggar - ACA & ACS, Founder Partner

Ashok Biyani - ACA & CTM, Managing Partner

SUPPORTED BY NATIONWIDE
ASSOCIATE EXECUTIVE PARTNERS
HAVING 100+ MAN-YEARS OF CFO/FC
EXPERIENCE & NETWORK OF
SPECIALIZED ADVISORS

CONTACT US

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